



#### Little Infill

- Fewer than 100 units
- Less than 1
  Acre
- Small scale
- Less than 10,000 SF of commercial
- Infill sites





### The Need

- 20 million attached units by 2025
- 20 million acres of grayfield infill sites
- Perfect match, right!?

**JOE URBAN** 

### 10 Principles of Little Infill

- 1. Go to the neigborhood first
- 2. Work in cities with good codes and cooperation
- Do the market research
- 4. Don't over-retail
- 5. Activate the public realm
- 6. Be realistic about parking
- 7. Retail entrances must be practical
- 8. Background buildings are OK
- 9. Find a lender with mixed-use experience
- 10. Hire a marketing team with sensitivity to the local market



# 1. Go to the Neighborhood First









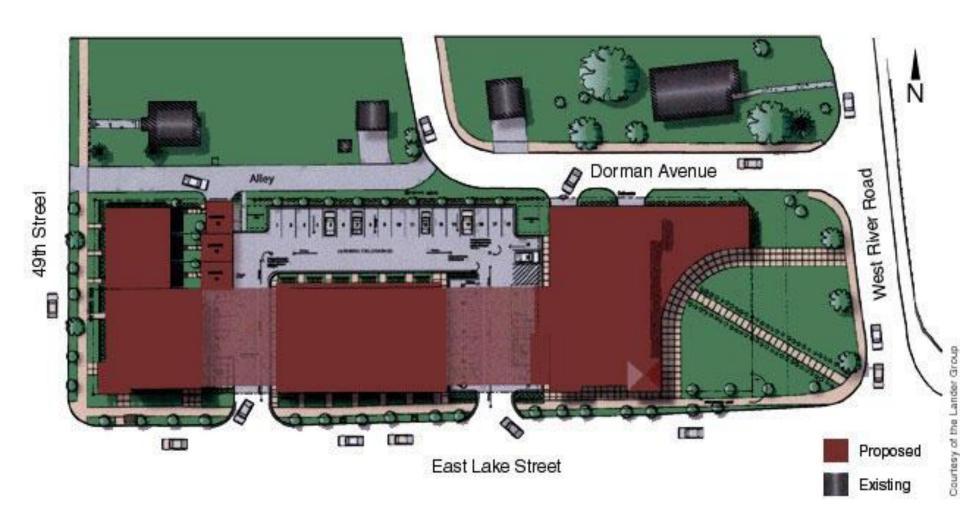
# West River Commons Important Statistics

- Site Size 1.1 acres
- Residential Units 56
- Density 50 units/acre
- Underground parking 74 stalls
- Surface parking 37 stalls
- Retail 7,925 square feet (4.7 per 1,000)





East Lake Street Elevation



## Site Analysis



- Strong retail and housing site
- Nearby river/parks system
- Lake Street Commercial Corridor
- Single-Family residential



#### Retail Demand

- Retail Demand
  - Demographics empty-nesters
  - Income Analysisvs. competitive SF
  - Local trade area
  - Demand estimate



























































